



Business Value Of Microsoft Dynamics 365 for Asset Management Companies



Delivering Business Transformation Today



Microsoft
Dynamics 365



Our Relevant References



ASSET MANAGEMENT
ایسیٹ مینیجمنٹ



MaisonConsulting.com



Maison & Dynamics 365 for Finance & Operations



Application Platform (PowerApps, Power BI Embedded, Flow) & Common Data Model

Azure

Maison's Solution for Customer Engagement



Marketing

- Campaign Management
- Marketing Budget Management
- Campaign Budget Management
- Activities Management

Service Management

- Complaint Creation & Auto Assignment
- Escalation Management
- Survey Management
- Categories and Sub Categories Management
- Web Email & SMS Management
- Lead Notification
- Mystery Shopping
- Customer Management
 - Account Balance
 - Customer Transactions
 - Certificates

Sales Management

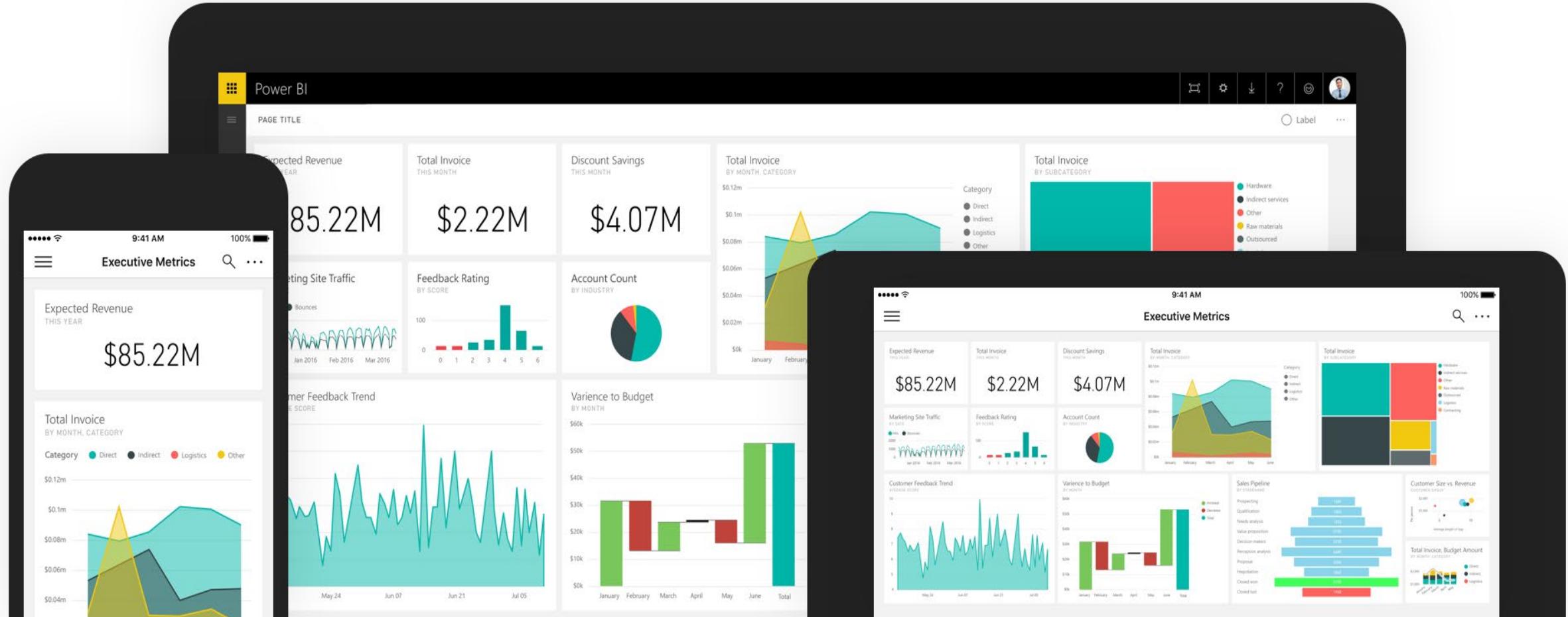
- Lead Creation & Auto Assignment
- Lead Assignment To Different Branch OR IC
- Sales Pipeline Management
- Goals Management
- Lead Assignment Queues Management
- Lead Notification
- Cold Calling

IVR Integration

- Telephony Integrated with following solutions.
 - Avaya IP Phone
 - Asterisk IP Phone



Business Intelligence & Apps



Business Intelligence & Apps

EXPENSE
TABULAR

Expense Detail Business Unit and Cost Center Wise			
Business Unit	Cost Center	Name	Amount
Business Lunch - Auto Moto	Al Sanbok Outside Catering Services	DEPRECIATION - BUILDINGS & LEASEHOLD IMPROV	512,701 SAR
		DEPRECIATION - FURNITURE, FIXTURES & OFFICE EQUIP	110,966 SAR
		DEPRECIATION - MACHINERY AND EQUIPMENTS	79,957 SAR
		DEPRECIATION - VEHICLES	142,528 SAR
		FOOD PURCHASE - Outlets	2,080 SAR
		INSURANCE EXPENSE - PUBLIC LIABILITY	294 SAR
		REPAIRS & MAINT - OFFICE AND OTHERS	100 SAR
		Total	848,626 SAR
		Total	848,626 SAR
Business Lunch - Hugayet	Al Sanbok Outside Catering Services	DEPRECIATION - FURNITURE, FIXTURES & OFFICE EQUIP	4,911 SAR
		DEPRECIATION - MACHINERY AND EQUIPMENTS	2,225 SAR
		RENT - RESTAURANTS	15,666 SAR
		REPAIRS & MAINT - KITCHEN EQUIPMENTS	200 SAR
		Total	23,002 SAR
		Total	23,002 SAR
Caravella Central Kitchen	La Caravella	BANK CHARGES	140 SAR
		BONUS AND INCENTIVES	10,901 SAR

Business Unit
<input type="checkbox"/> Business Lunch - Auto Moto
<input type="checkbox"/> Business Lunch - Hugayet
<input type="checkbox"/> Caravella Central Kitchen
<input type="checkbox"/> Caravella Dammam
<input type="checkbox"/> Caravella Hyper Panda
<input type="checkbox"/> Caravella Jubail
<input type="checkbox"/> Caravella Oper & Mktg
<input type="checkbox"/> Caravella Rashid Mall
<input type="checkbox"/> Castle Park
<input type="checkbox"/> Castle Restaurants
<input type="checkbox"/> FHS Corp Office
<input type="checkbox"/> Gulf Mahmal Housing Co...
<input type="checkbox"/> Head Office
<input type="checkbox"/> KTM-Main
<input type="checkbox"/> LaGondola Hasa
<input type="checkbox"/> LaGondola Khobar
<input type="checkbox"/> Operations
<input type="checkbox"/> Outdoor Functions - Khob...
<input type="checkbox"/> Outdoor Functions - Riyad...
<input type="checkbox"/> Pastry Section

Cost Center
<input type="checkbox"/> Al Khobar Tech
<input type="checkbox"/> Al Sanbok Outside Catering Servi...
<input type="checkbox"/> Al Sanbok Restaurant
<input type="checkbox"/> Castle Park
<input type="checkbox"/> FHS Holding Company
<input type="checkbox"/> Head Office
<input type="checkbox"/> La Caravella
<input type="checkbox"/> La Gondola -Khobar
<input type="checkbox"/> Operations
<input type="checkbox"/> Restaurants Laundry Services

Year
<input checked="" type="checkbox"/> 2016
<input type="checkbox"/> 2015

Month
<input type="checkbox"/> January
<input type="checkbox"/> February
<input type="checkbox"/> March
<input type="checkbox"/> April
<input type="checkbox"/> May
<input type="checkbox"/> June
<input type="checkbox"/> July
<input type="checkbox"/> August
<input type="checkbox"/> September
<input type="checkbox"/> October
<input type="checkbox"/> November
<input type="checkbox"/> December

Expenses By Business Unit			
Business Unit	YTD EXPENSES	PYTD EXPENSES	Net Change
Chick House		162,206	1.00
Business Lunch - Hugayet	413	22,589	0.98
Castle Restaurants	623	328,492	1.00
Caravella Jubail	4,493		-Infinity
Caravella Oper & Mktg	12,136	897,814	0.99
Caravella Central Kitchen	72,936	303,208	0.76
LaGondola Hasa	233,395		-Infinity
Castle Park	251,558	2,495,824	0.90
Business Lunch - Auto Moto	282,500	566,126	0.50

Cost Center	YTD EXPENSES	PYTD EXPENSES	Net Change
FHS Holding Company	19,767,391	8,665,748	-1.28
Operations	11,762,982	20,609,135	0.43
Al Sanbok Outside Catering Services	9,536,007	23,963,082	0.60
Head Office	9,151,073	17,051,087	0.46
Al Sanbok Restaurant	7,123,973	13,898,351	0.49
La Caravella	5,097,265	9,102,275	0.44
La Gondola -Khobar	4,169,623	7,787,305	0.46
Al Khobar Tech	633,461	892,938	0.29
Castle Park	252,181	2,824,663	0.91
Restaurants Laundry Services	231,147		-Infinity

Benefits Summary

Extremely
User
Friendly

Seamless
Integration

Lower TCO

Great Business Intelligence

Easily
Extendable